

AIPN focus on students

Fall is back-to-school time for students and students are the future members of AIPN. Therefore, we need to focus our attention on them in several ways.

- Student outreach and membership
- Student writing competition
- Student clubs
- Scholarships
- Education Advisory Board
- Student scholarships to attend the spring conference and discounts to attend our AIPN workshops

Eric Fry is our “shining star” for student outreach. He is the Student Outreach Committee chair. His committee members include: Jerrod Jones, Costa Fotopoulos, John Campion, Yvonne Holm, Mick Jarvis, Salman Banaei and Bob LaRaia. The student outreach committee routinely visits various universities with the “road show” to explain to students what a negotiator is, what AIPN is and how AIPN can assist them with their careers. If you know Eric, you know students get enthused about being a negotiator once hearing his talk.

Membership fees for students are only \$25/year. We currently have 209 student members from 22 countries and this number is growing. We typically try to have a student outreach event with our major conferences (last one was in Rio for the Model Contract Workshop) and one is planned for the upcoming Bangkok International Conference, October 18-21.

Another way we reach out to students is through the student writing competition. This year’s competition allowed students to write about any subject they chose. The paper must be approximately 4,000 words in length. We had 25 entries from 9 schools. Two winners are chosen each year and they receive an expense paid trip to the fall Bangkok international conference. The winners of this year’s student writing competition are:

Karla Urdaneta, University of Houston: “Transboundary Petroleum Reservoirs: A Recommended Approach for the United States and Mexico in the Deep Waters of the Gulf of Mexico”

David Grantham, University of Oklahoma: “Caveat Investor: Assessing the Risks and Rewards of IOC’s Entry into Iraq”

If you are coming to Bangkok, you will have a chance to meet these two outstanding students. You can read Karla Urdaneta’s paper in this issue of the Advisor (Page 4), and David Grantham’s paper in next month’s issue. The Student Writing Competition Committee is co-chaired by Mike Arruda and Bob

LaRaia; other members include: Steve Bain, Hans Hirschmanner, Linda Battalora, Norm Nadorff and Ben Welmaker.

A new initiative of AIPN is student clubs. AIPN currently has one student club (University of Houston Law) and three in the process of being formed. The three currently being formed are in University of Dundee, Rio de Janeiro State University and West Australia University. To form a student club, there must be minimum of 10 AIPN student members and an application submitted to the Chair of Student Outreach. Each Club is encouraged to include a faculty advisor (member of the Education Advisory Board) as an unofficial member of its Club. AIPN encourages each Club to design its own format which best suits its on-campus situation. Once approved, they begin their club activities and events. The Club events should serve to further the purposes of AIPN (as set forth in the By-Laws) and encourage participation in AIPN. These events and activities vary, but include monitoring model contract committee discussions (and discussing the issues and giving feedback), presentations by AIPN members about various subjects.

This year is the first time AIPN will give student scholarships. These scholarships are given in recognition of Gordon Barrows, a long time supporter of AIPN. Each student scholarship is \$5,000 and planned to be awarded to 4 students each year. There is a profound need for international students because there are not many financial resources for assistance. The purpose of the AIPN Scholarship Program is to encourage the study of international oil and gas negotiations by well-qualified students. An applicant may be working towards any degree, but must be attending a university that supports AIPN by having a professor on AIPN's Education Advisory Board. Congratulations to this year's recipients:

John Chen - University of Texas/ Law

Silvia Solano - University of Texas/EER Graduate Studies

Ryan Torregrossa - Tulsa University/ Energy Management

John Darko - University of Houston/Law

Honorable Mention (partial scholarship)

Alveena Chowdhury - University of Tulsa/ Energy Management

Students will be notified when applications for next year's scholarships will be accepted. The following factors are taken into consideration when determining the recipient:

- Potential to make a significant contribution to the field of international oil and gas negotiations
- Academic ability
- Leadership and negotiation ability
- Year in school
- Financial need

The student scholarship committee is co-chaired by Eric Fry and Norm Nadorff and its members include: Courtney Fowler, Irena Agalliu, Sena Anthony and Jose Valera.

I've mentioned the Education Advisory Board several times. This Board is composed of professors from around the world. Each professor on this committee is granted a "special membership": their membership is free for one year in recognition of their support of AIPN. The co-chairs of this Board are Peter Cameron and Eric Fry. The following are the current members of this Board:

Education Advisory Board

(by appointment only)

Al Lucas, Professor and Chair of Natural Resources Law, University of Calgary

David Percy, Dean, University of Alberta

Krishan Malik, Adjunct Professor, University of Texas at Austin

Ernest Smith, Dean, University of Texas -Rex G. Baker Centennial Chair in Natural Resource Law

Jacqueline Weaver, Professor of Law Univ. of Houston Law Center

John Lowe, Professor, SMU Dedman School of Law

Owen Anderson, Eugene Kuntz Professor in Oil, Gas & Natural Resources, University of Oklahoma

Peter Cameron, Professor, University of Dundee

Steve Long, Director of Energy Management, University of Oklahoma

Ted Jacobs, Director of Energy Management, University of Tulsa

Michelle Foss, Chief Energy Economist and Head, CEE, Center for Energy Economics

Linda Battalora, Lecturer - Petroleum Engineering Department, Colorado School of Mines

John Dzienkowski, Professor, The University of Texas

Kazuhiro Nakatani, Professor, University of Tokyo, School of Law

Don Smith, Professor, The University of Denver

Talal Al-Emadi, Lecturer, University of Qatar

Nadine Bret-Rouzaut, Director of the Petroleum Economics and Management Program, The IFP School (France)

Matthew Upton, Director, Student Services, Bush School of Government & Public Service @ Texas A&M

Carlos Feijo, Professor of Law, Agostinho Neto University - College of Law

Terry McInturff, Director and Assistant Professor, Texas Tech University

Marilda Rosado, Professor, Rio de Janeiro State University

John Chandler, Associate Director of The Centre for Mining, Energy and Natural Resources Law, University of Western Australia

Harry L. Reed, General Counsel, Professor of Law, South Texas College of Law

Last, but not least, each year we award a number of students from various schools scholarships to attend our Spring Conference as well as substantial discounts. At our spring conference this year we have over 20 students attend on the substantial discount and 10 attend from various universities on scholarship (expenses paid). We always enjoy introducing them at our reception. We also encourage students to attend our new (first time offered) Valuation Workshop (offered in Houston November 9-10) and our Negotiations Skills Workshop (to be held the same week in Houston November 11-13). Student seats are already sold out for this year.

All of these student initiatives fall under Michael Arruda, VP of Education, this year. He now has an assistant Vice President of Education, Norm Nadorff. If you have other ideas of how to reach out to students, let us know. You will find you get the very most of your AIPN membership when you get involved!

Regards,

Karen Krug

AIPN President

P.S. Looking for a job? Check out our website at: <http://www.aipn.org/jobs/> . You may be surprised at the opportunities you find. Networking through AIPN is a valuable experience.