

Conferences and Workshops

This has been an exciting fall for AIPN. October 18-21, 2010 we held our flagship international conference in Bangkok and it was a huge success - sold out. Please see the articles and pictures in this Advisor. At this conference, for the first time, we held a "business forum", in conjunction with SEAPEX where prospects/farmout opportunities were on display for companies to view and negotiate. Several other successes happened at this conference: a significant outreach to NOCs as well as to students in Asia. The NOCs were offered reduced rates to participate in the business forum as well as the conference. We had the most NOC participation we have ever had at an international conference. Students were invited to the conference and had their own concurrent tract one afternoon of the conference. Five universities from Thailand were present with students from a variety of backgrounds including legal, engineering, geology and other backgrounds. The winners of the student writing competition were present as well. Many thanks go to the co-chairs: Rick Goenner, Tara Tiradnakorn, Brad Roach, Andrew Smith and Al Chandler (not a named co-chair, but certainly a person who put in considerable time organizing events).

AIPN's one-day education seminar immediately followed the conference. The focus was on the newly released AIPN LNG Master SPA agreement, presented by Brian Cromer of Sempra Energy with assistance from Deborah Resley, Decision Strategies. Thanks to Brian and Deborah for presenting as well as Mike Arruda for planning the event.

The AIPN Dispute Resolution Conference was held the following week in Singapore. This conference was held in conjunction with SIAC and ICDR. Thanks to Tim Martin who organized a very interesting conference. The venue, the Capella Hotel, was an amazing hotel just completed in April of this year. The timing of this conference was great for SIAC, which is now moving to its new facilities in Singapore (so everyone had the opportunity to go see them).

AIPN is known for its educational workshops, which are presented from a practical perspective and provide an interactive learning experience. In mid-November AIPN held its Negotiations Skills Workshop (filled), preceded by the Oil and Gas Valuation and Decision Analysis Workshop. This was the first time this Valuation Workshop has been offered. Both of these workshops were a success. Thanks to Harry Sullivan, for chairing the Negotiations Skills Workshop and thanks to and Chris Moore and Irena Agalliu for co-chairing the Valuation Workshop.

We're looking forward to our all-day Board meeting December 3 where we will be discussing the budget and three year plan. The Board dinner will be in conjunction with the US Chapter Christmas dinner at Gene Van Dyke's house the evening of December 3. One of the features will be scotch tasting (planned by Chris Moyes and David Davies). Everyone who wants to participate can bring a "special" bottle of scotch and participate free in the tasting, or pay a fee to participate (limited to 40 participants for the scotch event). All get a shot glass to commemorate. Please check our e-mail announcements for more

details. I suggest you sign up as soon as you receive the note as this event will be well attended, and we have a trend of selling out events.

Planning is underway for our annual meeting and conference titled, "Where to Now? Current Events and Future Trends in the World's Hydrocarbon Hotspots." It will be held at the San Luis Resort on Galveston Island April 21-23, 2010. Some of the topics currently being planned are: Brazil pre-salt; International new "frontiers" (focus on unconventional gas), West Africa, Australia and Indonesia, Iraq and Mexico and the Law of the Sea/Arctic. Other things to look forward to are the golf and tennis tournaments and scotch tasting.

The 2010 AIPN Arbitration Conference, held in conjunction with ICDR, is scheduled April 19-21 in Houston. The conference includes two days focused on dispute resolution in the oil and gas business and a third day on boundary disputes. Mark your calendar for these events.

Speaking of events, also mark your calendar for the Core Course to be held in Singapore March 22-26, 2010. The Core Course is a shortened version of the Short Course. Registration should be open before the end of November.

As you can see we are very busy. Thanks to everyone who participates in these events. All of our events only happen because we have such a good volunteer resource. Please let us know if you want to be more involved with AIPN.

Cheers,

Karen Krug

AIPN President