

CORPORATE SPONSORSHIP

Benefits of Becoming an AIPN Corporate Sponsor



AIPN Fast Facts

- AIPN is an independent not-for-profit professional membership association that supports international energy negotiators around the world and enhances their effectiveness and professionalism in the international energy community.
- AIPN proudly serves more than 3,300 professionals in more than 90 countries.
- AIPN members come from many different disciplines (commercial, technical, academic, and legal) and represent many different international and host government oil, gas and energy companies, and national and multilateral governmental authorities.
- AIPN is composed of 8 regional chapters: Asia; Australia/Pacific; Canada; CIS; Europe/Africa; Latin America; Middle East; United States
- AIPN Publications include: Journal of World Energy Law and Business (published by Oxford University Press); Advisor quarterly newsletter; annual Research papers; Model Contracts

Be recognized as a proud sponsor of an internationally-recognized organization that promotes fair and balanced model contracts, provides high quality educational material, and organizes networking opportunities with key industry leaders and decision-makers.

Levels of Sponsorship

Patron Level Sponsorship: \$10,000 or more

Patron sponsors receive the highest recognition from the association. Recognition includes:

- Prominent display of sponsor logo on the AIPN Web site and in the Advisor newsletter, at conferences and workshops, and in various AIPN publications.
- Three (3) complimentary registrations to the AIPN Spring Conference, AIPN International Conference or the AIPN Model Contracts Workshop.

Benefactor Level Sponsorship: \$5,000 - \$9,999

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- Recognition of sponsor on the AIPN Web site and in the Advisor newsletter, at conferences and workshops, and in various AIPN publications.
- One (1) complimentary registration to the AIPN Spring Conference, AIPN International Conference or the AIPN Model Contracts Workshop.

Sponsor Level Sponsorship: \$1,000 - \$4,999

Sponsor recognition includes:

- Recognition of sponsor on the AIPN Web site and in the Advisor newsletter, at conferences and workshops, and in various AIPN publications.

Donor Level Sponsorship: Below \$1,000

- Recognition of sponsor on the AIPN Web site and in the Advisor newsletter, at conferences and workshops, and in various AIPN publications.

Complimentary registrations for Patrons and Benefactors may only be used for the above listed events. Companies would only be eligible for the benefit after receipt of their contribution. At the end of the year, these benefits expire if not used.



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The AIPN relies upon the general financial support of numerous organizations including corporations, law firms, national oil companies, individuals and others to undertake the activities of the Association. With your help, the AIPN can continue to offer high quality programs and services including support for developing industry-accepted model contracts, research papers, workshops and the Journal of World Energy Law and Business.



Corporate sponsors recognized at major conferences

AIPN Services

Continuing Education

- Annual Spring and International Conferences
- Annual Model Contracts Workshop, Negotiation Skills Workshop and Oil & Gas Asset Valuation and Decision Analysis Workshop
- Annual Core Course and Short Course on International Oil and Gas Law
- Annual Dispute Resolution Conference

Model Contracts

- Widely accepted and used in the international oil and gas community. Members receive free contracts.
- Non-members may purchase contracts for \$75 each.
- Model Contract drafting committees are a valuable tool to gain industry experience. Members may be part of any committee; non-members may only be a member of one committee.

Networking

- Annually held receptions and chapter events
- Membership directory and message board
- Job and resume bank
- Young Negotiators group and student outreach initiatives: writing competition, scholarship program and student clubs

2012 AIPN Main Events updated regularly at www.aipn.org

MARCH 19 – 23, 2012

Core Course on International Oil & Gas Law
JW Marriott Hotel, Lima, Peru

APRIL 18 - 20, 2012

AIPN Spring Conference
Renaissance Dupont Circle Hotel, Washington, D.C

June 2012

AIPN Model Contracts Workshop
Miami, Florida, USA

OCTOBER 2012

AIPN International Conference
Rio de Janeiro, Brazil