



Association of International Petroleum Negotiators

One-Day Education Seminar

Grand Hyatt Doha | Doha, Qatar | September 30, 2010

Thursday, September 30, 2010

08:30 - 09:00 **Conference Registration and Morning Coffee**

09:00 - 10:30 **Boundary Disputes Affecting the International Petroleum Industry**
Pieter Bekker, Partner & Head of Public International Law, Crowell & Moring LLP, New York, NY, USA
Derek Smith, Partner, Dewey & LeBoeuf, Washington, D.C., USA

These eminent authorities on boundary disputes affecting international petroleum operations will provide an overview of the geographical context in which these disputes arise, an extensive discussion of the international legal framework for resolving these territorial and maritime disputes, focusing on the methods for their resolution, the applicable substantive law, and maritime boundary delimitation, and a description and analysis of the leading cases on border disputes. Mr. Bekker and Mr. Smith will identify emerging principles and trends in this increasingly important and contentious arena and will address the practicalities today of operating in uncertain or disputes waters.

10:30 - 11:00 **Networking/Coffee and Tea Break**

11:00 -12:30 **“Boundary Disputes Affecting the International Petroleum Industry”
(continued)**

12:30 – 13:30 **Luncheon**

13:30 - 15:00 **Finance in Petroleum Projects**
Jawad Ali, Partner, King & Spalding, Dubai, United Arab Emirates

One of the leading lawyers in the growing field of Islamic Finance, Mr. Ali will describe the main features of Islamic Finance, the use of Islamic Finance tranches in energy projects, the types of Islamic Finance structures utilized in energy projects, and the main differences between Conventional Finance and Islamic Finance. His presentation also covers the enforceability of Islamic Finance documents and governing law issues, as well as the reasons for the late arrival of Islamic tranches in energy project financing and new trends in financing for the energy industry.

15:00 – 15:30 **Networking/Coffee Break**

15:30 - 17:30

Master Class on Concession Agreements

James Bremen, Partner, King & Spalding, London, United Kingdom

A projects lawyer with extensive experience representing national oil companies worldwide, Mr. Bremen will cover the major issues in concession contracts, current pitfalls and a clause by clause discussion of current market trends. The session will address the various parties' perspectives, governments, international counterparties as well as lenders and also examine the interrelationship of the concession with other key project documents in a major energy project. This working session is designed to explore, in detail, structuring and drafting concessions in a highly practical manner.

17:30

Close of Seminar