



## AIPN 2019 International Petroleum Summit Draft Program\*

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### Tuesday, May 21, 2019

- 1:00 PM – 7:00 PM      **IPS Registration**
- 8:30 AM – 12:00 PM      **Morning Optional Pre-Conference Workshops** (additional registration required; descriptions of workshops available on IPS website)
- Seminar Series on Model Contracts: Unitization & Unit Operating Agreement**  
Andy Derman, Partner, Thompson & Knight LLP
- Seminar Series on Above Ground Risk: Identification, Evaluation, and Mitigation**  
Michael Arustamov, Managing Director, Extol Energy Services  
Willem Bloem, Principal, Bloem Consultants LLC  
Eric Fry, International Energy Consultant  
Scott Randall, Managing Director, Plus Alpha Risk/GBMC, LLC
- 1:30 PM – 5:00 PM      **Afternoon Optional Pre-Conference Workshops** (additional registration required)
- Seminar Series on Negotiation Skills**  
Harry W. Sullivan, Jr., International Energy Attorney
- Smart Contracts on Blockchain: Legal and Business considerations for the autonomous execution of terms and conditions**  
William Fox, Chief Product Officer, Data Gumbo Corp.  
Lisa M. Smith, Chief Corporate Development Officer, Data Gumbo Corp.
- 5:30 PM – 7:00 PM      **Speed Networking Event** (complimentary for all attendees; onsite registration required and limited to the first 80 registrants)
- 7:00 PM – 9:00 PM      **Welcome Reception, Marriott Marquis**

### Wednesday, May 22, 2019

- 7:30 AM – 8:30 AM      **Registration & Continental Breakfast**
- 8:30 AM – 8:40 AM      **Conference Welcome**  
Mayor Sylvester Turner, City of Houston - *invited*
- 8:40 AM – 9:00 AM      **Opening Remarks**  
Graham Cooper, Outgoing AIPN President; Commercial Director, Zennor Petroleum
- 9:00 AM – 9:45 AM      **Session 1: Keynote Address - TBA**
- 9:45 AM – 10:45 AM      **Session 2: Weathering the Storm: Understanding and Solving Carbon and Climate Issues Related to Oil and Gas**  
Nigel Jenvey, Global Head of Carbon Management, Gaffney, Cline & Associates
- 10:45 AM – 11:15 AM      **Morning Refreshment Break**

- 11:15 AM – 12:30 PM **Session 3: Operating in Mexico**  
 Alberto De la Fuente, Head of Shell Mexico; President, AMEXHI  
 Gabriel Gomez, Country Manager - Mexico, Murphy Oil  
 Javier Zambrano, CEO, Jaguar  
 Moderator: Alma Del Toro, President & Founder, Blue Bull Energy
- 12:30 PM – 2:00 PM **Networking Luncheon**
- 2:00 PM – 2:45 PM **Session 4: Keynote Address - The Gulf of Mexico: Competing for Investment in an Expanding Global E&P Market**  
 Starlee Sykes, Regional President, Gulf of Mexico and Canada, BP plc
- 2:45 PM – 3:30 PM **Session 5: Venezuela – What is the End Game?**  
 Luis Giusti, Senior Adviser (Non-resident), Energy and National Security  
 Francisco J. Monaldi, Ph.D., Fellow in Latin American Energy Policy, Baker Institute for Public Policy, Rice University  
 Mark Walker, Senior Managing Director, Sovereign Advisory, Guggenheim Securities, LLC  
 Moderator: Bill Cline, Senior Advisor, Gaffney, Cline & Associates
- 3:30 PM – 4:00 PM **Afternoon Refreshment Break**
- 4:00 PM – 5:00 PM **Session 6: Brazil’s Reforms and Opportunities**  
 Renato Bertani, Chief Executive Officer, Barra Energia  
 Hugues Montmayeur, Vice President Argentina, Bolivia, Brazil and Uruguay, Total E&P Americas  
 Moderator: Joe Amador, Managing Director, Tudor, Pickering, Holt & Co.
- 7:00 PM – 11:00 PM **Gala & Awards Dinner, Hobby Center for the Performing Arts**

**Thursday, May 23, 2019**

- 7:30 AM – 8:30 AM **Registration & Continental Breakfast**
- 8:30 AM – 9:15 AM **Session 7: Keynote Address - TBA**  
 Ryan Lance, Chairman and Chief Executive Officer, ConocoPhillips
- 9:15 AM – 10:15 AM **Session 8: Geopolitics & Short-Term Oil & Gas Prices**  
 Michael W. Bradley, Managing Director - Equity Strategist, Tudor, Pickering, Holt & Co.  
 RoseAnne Franco, Director, Head of Oil & Gas Risk, Verisk Maplecroft  
 Jim Krane, Wallace S. Wilson Fellow for Energy Studies, Baker Institute, Rice University  
 Moderator: Christopher Richardson, Partner, White & Case LLP
- 10:15 AM – 10:45 AM **Morning Refreshment Break**
- 10:45 AM – 11:30 AM **Session 9: The Evolution of Talos Energy and Key Strategies for Future Success**  
 Timothy S. Duncan, President & CEO, Talos Energy
- 11:30 AM – 12:15 PM **Session 10: 2019 Boulos Lecture Series - Poverty, Carbon and the Role of Natural Gas**  
 Dr. Scott W. Tinker, Director, Bureau of Economic Geology, The University of Texas at Austin
- Each year AIPN hosts an annual lecture series in honor of Alfred J. Boulos, former AIPN president and highly-regarded international petroleum negotiator. Al was active in the international petroleum industry for more than 50 years, serving as AIPN’s sixth president, as well as founding the London-based European Petroleum Negotiators Group (EPNG). AIPN is proud to feature the 2019 lecture as a special session in the IPS program, featuring Dr. Scott Tinker, Director of the Bureau of Economic Geology, the State Geologist of Texas, and a professor holding the Allday

Endowed Chair at The University of Texas at Austin, speaking on poverty, carbon and the role of natural gas.

Economic poverty and climate change are two major challenges facing humanity. At the heart of economic poverty lies an energy paradox: energy cannot lift the world from poverty, yet poverty cannot be ended without energy. Over 2 billion people in the world suffer from some form of energy poverty. At the heart of climate change lies another energy paradox: climate models suggest that current warming results from combustion of fossil fuels producing carbon dioxide, yet 85% of the world's energy that is needed to adapt to climate change comes from fossil fuel combustion. Reducing global poverty, and realistic carbon policies, are not mutually exclusive. There exists a "radical middle" that can address both, and still preserve a healthy global economy. Natural gas has a major role to play.

12:15 PM – 1:45 PM

**Networking Luncheon**

1:45 PM – 2:45 PM

**Session 11: Entering the Age of Natural Gas**

Meg Gentle, President and Chief Executive Officer, Tellurian

Silvia de Marucci, Executive Manager Economic Analysis & Market Research Division, Panama Canal Authority

Dee Patterson, Managing Director, Moyes & Co.

Moderator: Willem Bloem, Principal, Bloem Consultants LLC

2:45 PM – 3:45 PM

**Session 12: Exploration Strategy in the Shale Era**

Renaud Lions, VP Exploration Americas, Total

Erik Oswald, Vice President Americas, ExxonMobil Exploration Company

Julie Wilson, Research Director, Global Exploration, Wood Mackenzie

Moderator: Darren Jones, President and Chief Executive Officer, TEPNVI, Total

3:45 PM – 4:15 PM

**Afternoon Refreshment Break**

4:15 PM – 5:15 PM

**Session 13: Disruptive Technologies and Practices in the Oil & Gas Sector**

Andrew Bruce, CEO, Data Gumbo

Vivek Chidambaram, Managing Director, Accenture

Kirk Coburn, Investment Director, Shell Ventures

John Gibson, Senior Advisor on Disruptive Technologies, Tudor, Pickering, Holt & Co.

Moderator: Dimitra Vlachou, Petroleum Economist, Wood MacKenzie

5:15 PM – 5:30 PM

**Closing Remarks**

Bill Cline, AIPN Incoming President; Senior Advisor, Gaffney, Cline & Associates