



# 2019 MODEL CONTRACTS WORKSHOP



## WORKSHOP PROGRAM\*

### SUNDAY, OCTOBER 6, 2019

5:30 - 6:30PM Early Registration

6:30 - 8:00PM **Welcome Reception** at the Address Boulevard Hotel

### MONDAY, OCTOBER 7, 2019

8:00 - 8:45AM Registration & Coffee

8:45 - 9:00AM **Welcome & Introduction**

Kelly Ripley (Shell), Omar Fahel (Khoury Fahel Naim LLP), Mark Snell (ExxonMobil), Workshop Co-Chairs; Guly Sabahi (GBS Law+; AIPN VP Model Contracts)

#### PRESENTATION & DISCUSSION

9:00 - 10:15AM **Overview of 20+ AIPN Model Contracts**

Judith Kim (Allen & Overy LLP) will introduce you to the full suite of AIPN's model documents, describing what each model contract covers, when you can use them and how they can make your (negotiating) life easier.

10:15 – 10:45AM Morning Coffee Break

#### WORKING SESSION

10:45 - 12:30PM **International Joint Operating Agreement (JOA): Key Issues and Proposed Revisions to JOA Model Form**

Co-chairs of JOA Revision Committee, Edward Harper (Equinor), Paul Deemer (Vinson & Elkins) and Shona Walker (Shell), will discuss with the workshop participants some of the critical issues to be considered in revising the Model Form JOA, including clauses that may raise issues during negotiations and operations. The co-chairs will also seek input from participants on possible changes and clarifications to the model JOA.

12:30 - 2:00PM Luncheon

#### WORKING SESSION

2:00 - 3:30PM **Asset Sale & Purchase Agreement (ASPA): Presentation of the "Near Final" Form**

Co-chairs of the ASPA Drafting Committee, Chris Strong (Vinson & Elkins) and Uisdean Vass (Ledingham Chalmers LLP), will present the near final ASPA, discuss the key provisions, options and alternatives being included in the model, and seek the audience input on the near final draft.

3:30 - 4:00PM Afternoon Coffee Break

#### PRESENTATION & DISCUSSION

4:00 - 5:15PM **2019 International Farmout Agreement: Roll-out of the New Model Contract**

Co-chair of the Farmout Agreement Revision Committee, Jennifer Josefson (King & Spalding), will present the new International Farmout Agreement.

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TUESDAY, OCTOBER 8, 2019

8:00 - 8:45AM Registration & Coffee

WORKING SESSION

8:45 - 10:00AM **Unitization and Unit Operating Agreement (UUOA): Presentation of the “Near Final” Form**  
Co-chairs of the UUOA and Unit Accounting Procedure Revision Committees, Andrew Derman (Thompson & Knight LLP) and Peter Hays (King & Spalding), will present the near final UUOA, discuss the key changes being included in the model, and seek the audience input on the near final draft.

PRESENTATION & DISCUSSION

10:00 - 10:45AM **Top 10 Drafting Issues in the Middle East**  
In this session, Sofia Voldner (Legal Consultant) and Mark Snell (ExxonMobil) will review the top 10 drafting issues that are common across AIPN’s model contracts, and discuss with the audience their experience with drafting contracts and using AIPN’s models.

10:45 - 11:15AM Morning Coffee Break

WORKING SESSION

11:15 - 12:30PM **Area of Mutual Interest Agreement (AMIA): Presentation of the “Near Final” Form**  
Co-chairs of the AMIA Drafting Committee, David Bate (Schlumberger) and Peter Sloan (Thompson & Knight), will present the near final AMIA, discuss the key provisions, options and alternatives being included in the model, and seek the audience input on the near final draft. The session will also cover the difference in scope and usage between the Study and Bid Agreement and AMIA models.

12:30 - 2:00PM Luncheon

WORKING SESSION

2:00 - 3:30PM **Drilling Contract: Presentation of the “New Final Form”**  
Co-chair of the Drilling Contract Drafting Committee, Bill Pugh (Liskow & Lewis, APLC), will present the near final Drilling Contract, discuss the key provisions, options and alternatives being included in the model, and seek the audience input on the near final draft. The session will also provide an update on the proposed updates to the Well Services Agreement and Seismic Acquisition Agreement.

3:30 - 4:00PM Afternoon Coffee Break

WORKING SESSION

4:00 - 5:15PM **Upcoming New Models on Natural Gas**  
James English (Lewis Brisbois Bisgaard & Smith LLP) and Patricia Tiller (Hunton Andrews Kurth) will review AIPN’s natural gas focused model agreements and discuss the proposed revisions to the existing models and the new models in development.

WEDNESDAY, OCTOBER 9, 2019

8:00 - 8:45AM Registration & Coffee

WORKING SESSION

8:45 - 10:00AM **Proposals from AIPN Members for New Models: Host Government Contracts (HGC) Guidebook and Others**  
Guly Sabahi (GBS Law+; AIPN VP Model Contracts), Kelly Ripley (Shell) and James English (Lewis Brisbois Bisgaard & Smith LLP) will discuss with the participants the proposals for new models under consideration, such as the Host Government Contracts (HGC) Guidebook, CO2 Transport and Storage Agreement, and other agreements.

10:00 - 10:30AM Morning Coffee Break

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	PRESENTATION & DISCUSSION
10:30 - 11:30AM	<p><b>Future AIPN Model Contracts</b></p> <p>In this session, Kelly Ripley (Shell) and other representatives of Model Contracts Review Committee (MCRC) will provide an update on the status of each model contract, the ongoing revisions to certain existing models, and the new models in development, and will seek attendee feedback for new model contracts and consider candidates to co-chair the respective drafting committees to be created.</p>
11:30- 11:45AM	<p><b>Wrap up MCWS and final comments</b></p> <p>Kelly Ripley (Shell), Omar Fahel (Khoury Fahel Naim LLP), Mark Snell (ExxonMobil), Workshop Co-Chairs</p>
11:45 - 1:00PM	Luncheon