



Association of International
Petroleum Negotiators

July 9 - 10, 2019

AIPN Gas Course

From PSC to LNG

Johannesburg
South Africa



www.aipn.org



About AIPN

www.aipn.org

The Association of International Petroleum Negotiators (AIPN) is the leading professional membership organization of commercial negotiators and energy lawyers in the international oil & gas industry, serving more than 3,500 professionals in some 110 countries. AIPN develops petroleum model contracts that are widely used throughout the industry, provides educational seminars and conferences around the world, publishes leading research on emerging energy issues and is the premier forum for dialogue on oil and gas transactions amongst companies, government and their advisors.

Registration Fees

Member Rates

Active Member: \$1200

NOC/Government/Academic Member: \$800

Student Member: \$300

Are you a member but are not able to see the member rates even after logging in? It could be because you have not paid your 2019 dues. Email aipnevents@aipn.org for assistance.

Non-member Rates

Non-member: \$1,500

NOC/Government/Academic Non-member: \$1,100

Student Non-member: \$600

**Students, email proof of enrollment to aipnevents@aipn.org after registering*

Apply for membership before registering and receive member rates! After completing your online membership application, please email aipnevents@aipn.org for assistance with registering.

Course registration includes digital materials, lunches, breaks and a Welcome Reception. Your registration does not include hotel and travel accommodations. All fees are in US dollars.

Course Faculty

Course Chair: **Harry W. Sullivan, Jr.**, International Energy Attorney, Dallas

Kimberly H. Reeder, Senior Oil & Gas Attorney, Perth

Francisco Simao, BP Angola, Luanda

Course Location

The course will be held at the Herbert Smith Freehills offices located in Rosebank.

Offices of Herbert Smith Freehills
Rosebank Towers - 4th Floor, 15 Biermann Avenue, Rosebank
Johannesburg, 2196, South Africa

Hotel Reservations

Should you need to reserve a sleeping room for the course, preferred room rates are available for the Hyatt Regency across the street from the course venue.

Hyatt Regency Johannesburg
191 Oxford Road, Rosebank
Johannesburg, 2132, South Africa

<https://www.hyatt.com/en-US/hotel/south-africa/hyatt-regency-johannesburg/johph>

Rate: R 2550 per night (approx. US \$182 per night)

In order to reserve a room at the above rate, please email the reservations department at johannesburg.regency@hyatt.com or call +27 11 280 1234 and mention "Herbert Smith Freehills". The rate includes breakfast and Wi-Fi.

Traveling to Johannesburg

The airport in Johannesburg is called O.R. Tambo International Airport (JNB).

More details about the airport, airport transfers and transportation can be found on AIPN's website at: www.aipn.org/forms/meeting/Microsite/GASCOURSE2019,2.

Visa Information

More details about visa requirements may be found online at: <http://ortambo-airport.com/travel/visas-permits.html>.

To apply for a visa, please visit the South African Department of Foreign Affairs website: <https://www.gov.za/services/temporary-residence/visa>.

If you require a letter of invitation to obtain a visa for this course, payment of the registration fee must first be made. If you apply and do not receive a visa, please send us a copy of the rejection letter from the consulate, and we will refund your payment in full. Please email aipnevents@aipn.org for more details.



COURSE PROGRAM

Tuesday, July 9, 2019

- 8:30 a.m. - 8:45 a.m. **Registration and Coffee**
- 8:45 a.m. - 9:00 a.m. **Welcome and Safety Briefing**
- 9:00 a.m. - 9:30 a.m. **Opening Address**
Speaker and topic to be announced.
- 9:30 a.m. - 10:30 a.m. **Natural Gas Aspects of Granting Instruments**
This session will examine some of the gas provisions found in Granting Instruments in the region and what provisions are considered as best industry practice worldwide.
- 10:30 a.m. - 11:00 a.m. **Coffee Break**
- 11:00 a.m. - 12:00 p.m. **Natural Gas Aspects of Joint Operating Agreements**
The session will also review how natural gas is handled in the AIPN Model Form Joint Operating Agreement.
- 12:00 p.m. - 12:30 p.m. **Consequences of Joint Marketing of Natural Gas or LNG**
The session will examine the legal and practical consequences of joint or combined stream marketing of natural gas or LNG.
- 12:30 p.m. - 1:00 p.m. **The Natural Gas Value Chain**
- 1:00 p.m. - 2:00 p.m. **Networking Luncheon**
- 2:00 p.m. - 2:45 p.m. **Consequences of Separate Marketing of Natural Gas or LNG - Gas Balancing Agreements**
This session will examine the complications of separate gas marketing arrangements, the need for gas balancing and the structural considerations of gas balancing agreements.
- 2:45 p.m. - 3:15 p.m. **Coffee Break**
- 3:15 p.m. - 4:15 p.m. **Pipeline Gas Sales Agreements**
This session will examine the typical provisions found in a pipeline gas sales agreement from the different perspectives of a buyer and a seller.

- 4:15 p.m. - 5:00 p.m. **Cross Border Gas Sales and Pipeline Issues**
This session will examine some of the key issues involved in cross border pipeline projects, drawing on experiences from some of the existing cross border pipeline projects.
- 5:00 p.m. - 7:00 p.m. **Welcome Reception**
Hyatt Regency Hotel, The Residence

Wednesday, July 10, 2019

- 9:00 a.m. - 9:15 a.m. **Day One Recap**
- 9:15 a.m. - 10:00 a.m. **Overview of LNG Projects**
This session will review the components of an LNG Project and the various agreements required to support an LNG Project.
- 10:00 a.m. - 10:15 a.m. **Coffee Break**
- 10:15 a.m. - 10:45 a.m. **Current Issues in the LNG Industry**
This session will examine some of today's challenges and opportunities faced by the LNG industry.
- 10:45 a.m. - 12:00 p.m. **LNG Gas Sales Agreements**
This session will examine the typical provisions found in an LNG gas sales agreement from the different perspectives of a buyer and a seller.
- 12:00 p.m. - 1:00 p.m. **Networking Luncheon**
- 1:00 p.m. - 2:30 p.m. **LNG Gas Sales Agreements (continued)**
- 2:30 p.m. - 3:00 p.m. **Questions & Summation**
- 3:00 p.m. **Course Adjournment**

AIPN reserves the right to change the program and speakers unannounced at any time. All sessions outlined in the program will be held at the offices of Herbert Smith Freehills unless otherwise noted.