



## Association of International Petroleum Negotiators

### Research Paper Grant Request for 2019 Proposals

#### **Background**

The Association of International Petroleum Negotiators (AIPN) is a global energy association that has nearly 3,500 members in more than 110 countries around the world. It is a non-profit organization that serves the professional needs of negotiators, commercial managers, lawyers, government representatives and the international oil and gas industry at large. AIPN is the leading petroleum organization that develops industry standard model contracts, and provides cutting edge conferences and publications to industry and host governments.

One of AIPN's publications is its Research Papers. AIPN funds the research and publication of leading, in-depth papers on legal and/or commercial issues of current interest to the international petroleum industry.

#### **Proposal for New Research Paper**

AIPN is now soliciting proposals for a new Research Paper. The topic may be selected by the proposed author and should be a subject of interest to the AIPN membership that is directly related to international petroleum negotiations, such as matters of contract, law or policy.

In the past, AIPN has funded the following Research Papers:

1. "The Compliance Dilemma: Economic Sanctions and the AIPN Model Form International Joint Operating Agreement" by Andrew Derman, Andrew Melsheimer, TJ Auner and Skyler Sikes (*pending publication*)
2. "An Analysis of Disputes under Joint Operating Agreements" by Tim Martin and John Gilbert (*pending publication*)
3. "Corporate Risk Strategies in Practice: Safeguarding the Petroleum Industry from the Reputation Costs Associated with the Inadequate Protection of Upstream Assets" by Dr. Fenner L. Stewart, Anthony G. Cioni, and Douglas R. Purcell
4. "An Assessment of Local Content Policies in Oil and Gas Producing Countries" by Theophilus Acheampong, Marcia Ashong, and Victoria Crystal Svanikier
5. "Cross-border Oil and Gas Pipeline Risk and Sustainable Mitigations" by Dr. Sergei Vinogradov
6. "Decommissioning of Oil and Gas Installations: The Legal and Contractual Issues" by Professor Peter Cameron
7. "International Unitization of Oil and Gas Fields" by Professor Jacqueline Weaver, Professor Thomas Wälde and Associates, and David Asmus
8. "Stabilization in Investment Contracts and Change of Rules by Host Countries: Tools for O&G Investors" by Professor Peter D. Cameron and Professor A.F.M. Maniruzzaman
9. "How to Deal with Maritime Boundary Uncertainty in Oil and Gas Exploration and Production Areas" by Martin Pratt, International Boundaries Research Unit, University of Durham and Derek C. Smith

#### **Request for Proposals**

AIPN is requesting leading academics and practitioners to submit their proposals for this new Research Paper. The following information should be submitted to AIPN for its consideration:

1. **Outline:** An outline of the paper must be submitted providing the objective of the paper, topics covered and chapters to be included.

2. **Research Team:** The proposal must list the names and positions of the research team, their qualifications and experience in the topic area. AIPN encourages collaboration between academics and practitioners on its Research Papers to ensure that scholarly research is combined with pragmatic solutions.
3. **Research Resources:** A list of research facilities, books and articles should be included in the proposal.

#### **Terms for Awarding Research Grant**

Proposal due date: March 25, 2019

Award date: April 22, 2019

First draft: November 1, 2019

Completion date: April 30, 2020

Research Grant: US \$10,000 (\$5,000 upon receipt of first draft and \$5,000 upon receipt of completed paper and following peer review)

Deadlines: Extensions may be granted on a case by case at the discretion of the committee. AIPN reserves the right to forgo payment of awards money if a deadline is not met without permission from the committee.

Publication/Review: AIPN will hold the copyright on the Research Paper. AIPN reserves the right to make the paper available to the energy industry, governments and leading academic institutions. If requested by the authors, a short version of the Research Paper could be published by the Journal of World Energy Law and Business, Oxford University. AIPN will provide the author the license (on a non-fee basis) to disseminate the paper in other academic journals, institutions and conferences with appropriate recognition to AIPN.

The first draft will be peer-reviewed and as part of this process you may be requested to make revisions accordingly. It is AIPN's goal to publish its research papers in the Journal of World Energy Law and Business (Oxford University Press), so it may be necessary after you have completed your paper to revise it to a length appropriate for Journal articles (including revisions recommended by editors). It is possible that AIPN may choose to have your paper reviewed by only the Journal editors instead of a full peer review, in which case we will discuss with you the process that the editors of the Journal would like to observe.

Additional: A short PowerPoint presentation must be prepared for use by AIPN to inform its membership about the paper. This should be designed to be a one-hour presentation (25 +/- slides) that summarizes the content of the paper. AIPN retains the copyright for this PowerPoint presentation and will provide the authors a license (non-fee basis) to utilize it to describe the paper in academic or conference environments with appropriate recognition to AIPN.

**Proposals must be submitted to AIPN by email at the below address by March 25, 2019. By submitting a proposal, you certify that you are not related to any foreign (outside the United States) government official, nor are you subject to any United States economic sanctions. If you have any questions regarding these statements, please contact us at the following address.**

AIPN Research Paper

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Thank you for your interest in the AIPN Research Paper Grant program.