



AIPN Fact Sheet

DATE FOUNDED

1981

MISSION

The Association of International Petroleum Negotiators is an independent not-for-profit professional membership association that supports international energy negotiators around the world and enhances their effectiveness and professionalism in the international energy community.

MEMBERSHIP

AIPN currently offers three types of membership: Active, NOC and Student.

ORGANIZATIONAL STRUCTURE

9 regional chapters: Africa; Asia; Australia-Pacific; Canada; CIS-FSU; Europe; Latin America; MENA; United States

MEMBER PROFILE

AIPN has more than 2,800 members in more than 110 countries. Members come from many different disciplines (commercial, technical, academic, and legal) and represent many different international and host government oil, gas and energy companies, and national and multilateral governmental authorities.

SERVICES

Continuing Education

- Annual International Petroleum Summit
- Annual Model Contracts Workshop, Above Ground Risk Workshop, Negotiation Skills Workshop, Natural Gas Course and Oil & Gas Asset Valuation and Decision Analysis Workshop
- Annual Core Course and Short Courses on International Oil and Gas Law
- Annual Dispute Resolution Conference

Model Contracts

- Widely accepted and used in the international oil and gas community. Members receive free contracts.
- Non-members may purchase contracts for \$185 each.
- Model Contract drafting committees are a valuable tool to gain industry experience. Members may be part of any committee.

Networking

- Annually held receptions and chapter events
- Membership directory and message board
- Young Negotiators group and student outreach initiatives: writing competition, scholarship program and student clubs

PUBLICATIONS

- Journal of World Energy Law and Business (published by Oxford University Press)
- Research papers
- Model Contracts
- Advisor bi-monthly e-newsletter

LEADERSHIP

AIPN is governed by a Board of Directors elected by the membership. The association has numerous standing committees and special committees that are established by the Board of Directors. Chapters and divisions also elect leaders to oversee their activities.